APRIL 27, 1999 VOL. 02 NO. 17



INTERNATIONAL EGG AND POULTRY REVIEW



ISSN 1522-5100

U. S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

USDA looks at 'equivalency standard' for meat imports

FSIS regulators are analyzing the food safety standards of more than 24 countries that want to ship meat, poultry and eggs to the U.S. The agency will evaluate how a country tests and samples its meat and poultry products for safety and how products are labeled, said Mark Manis, director of international policy for the FSIS. Any standard must be based on science and not applied in an arbitrary way, he said. Regulators say they are trying to make the process as transparent as possible for the U.S. meat industry, consumer groups and countries with approval requests on the table. According to Manis, 37 countries have already been approved to export meat, poultry and/or egg products to the U.S. under the old trade rules. Those countries will be allowed to continue exporting the same products to the U.S. However, countries wanting to expand and export additional products will have to meet the new equivalence standards, he said. Defining "equivalency" could be one of the trickier trade issues facing the USDA over the next few months.

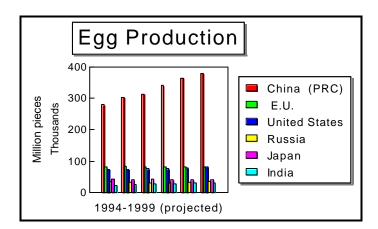
Source: WATTNET Homepage/Poulty Tribune

World Egg Markets

China is the world's largest producer of eggs, followed by the U.S., Japan, Russia and India. The European Union produces slightly more eggs than the U.S. when the individual countries' productions are combined. From 1994 to 1999 (projected) China increased production 35%, India 29% and the U.S. 11%. Japan and Russia were down 4%, the E.U. was unchanged.

The largest importers of eggs (less hatching) are Japan, Hong Kong and Canada, with the largest exporters being the U.S., the Netherlands, China and Turkey.

Source: USDA/Foreign Agricultural Service, Commodity and Marketing Programs, Dairy, Livestock and Poultry Division.



U.S.-China trade agreement to increase poultry exports

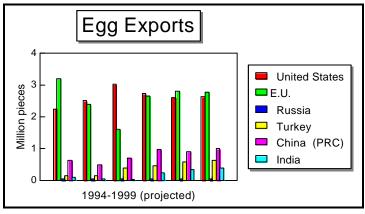
On April 10 the U.S. Trade Representative Charlene Barshefsky and Chinese Minister of Foreign Trade and Economic Development Shi Guangsheng signed a document to lift Sanitary and Phytosanitary (SPS) bans and to open its market to U.S. pork, beef and poultry by agreeing to accept USDA certification for meat safety for U.S. exports. This agreement should boost U.S. poultry exports there by 10-20% per year on a continuing basis.

The agreement also commits China to substantial tariff reductions that will take effect upon accession and will be implemented incrementally by 2004, when all other WTO members will have implemented their Uruguay Round tariff cuts. Altogether, China will reduce its overall average tariff for agricultural products to 17%, with tariffs on U.S. priority products to drop to 14.5%. Specific examples include poultry dropping from a current tariff of 20% to 10% by 2004. Beef would go from 45% to 12% and pork from 20% to 12%.

U.S. poultry meat is the leading high-value agricultural export to China. According to the USA Poultry and Egg Export Council (USAPEEC) Monday Line newsletter, "China, at \$500 million annually, is our second-largest export market for poultry,' said Gus Schumacher, USDA under secretary for farm and foreign agricultural services. 'The Agreement on U.S.-China Agricultural Cooperation provides a solid SPS grounding for our current exports. When China fully accedes to the WTO, it will give us 50 percent lower tariffs which provides a strong basis for solid future growth."

The above agreement, while signaling China's commitment to the WTO, is independent of its accession bid to the organization. China's accession to the WTO remains an uncertainty, but the bilateral agreement is a decisive step in the right direction.

Sources: USDA/Foreign Agricultural Services, http://www.fas.usda.gov/ and USAPEEC, http://www.usapeec.org/ and WATTNET Homepage/Poulty Tribune



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1

U.S. EXPORTS	INSPECTED EGG PRODUCTS U.S. Exports to Canada, in Pounds (000) (Preliminary)				LIVE POULTRY SLTRD UNDER INSPECTION W/E 17-Apr-99			
					PRELIMINARY			
	k Ending April		Yea 1999	r-To-Date	U.S. FOWL SLA	UGHTERED DON		
Type	1999 391	1998 /1		1998		LIGHT	HEAVY	TOTAL
Liquid Frozen	0	192 0	4,127	3,728	LIEAD	HENS	HENS	HENS
	0	0	6 174	50 170	HEAD	2,510	1,343	3,853
Dried Total	391	192	4,307		LAST WEEK	2,098	1,318	3,416
	From Canada,			3,948	SAME WEEK YR AGO	,	1,254	3,687
	ek Ending April			r-To-Date	TO-DATE/1999	32,613	19,959	52,572
Type	1999	1998 /1	1999	1998	TO-DATE/1998	30,637	18,607	49,244
Liquid	34	0	1,207	1,200	II C FOW	L SLAUGHTEREI	TIN CANAE	٠.
Frozen	5	0	90	99	U.S. FUW	LIGHT	HEAVY	TOTAL
Dried	0	12	10	25		HENS	HENS	HENS
Total	39	12	1,307	1,324	HEAD	441	0	441
Inspected She		12	1,507	1,524	LAST WEEK	571	0	571
	To Canada, In 3	RO-Dozen Ca	ses (Prelimi	inary)	SAME WEEK YR AGO		13	567
	k Ending April			ar-To-Date	TO-DATE/1999	7,328	114	
VVGCI	1999	1998 /1	1999	1998	TO-DATE/1999 TO-DATE/1998	7,328 8,225	125	7,442 8,350
Jumbo	1999	44	138	153	SOURCE: AGRICULT	•		
Extra Large	928	336	8,005	9,608	DIV.	ORE CANADA, P	LIKT DEVE	LOPIVIEINI
Large	532	3,218	25,352	25,759	TOTAL U.S. FOWL S	ALICHTEDED IN	THE US	MD
Medium	1,575	2,321	13,751	16,205	CANADA	LAUGHIEKEDIN	I THE U.S. A	414D
Ungraded	10,960	9,535	83,159	49,622	CANADA	LIGHT	HEAVY	TOTAL
Misc	750	0,000	1,650	1,710		HENS	HENS	HENS
Total	14,756	15,454	132,055	103,057	HEAD	2,951	1,343	4,294
	e Week, to-date				LAST WEEK	2,669	1,318	3,987
ounding.	o rroom, to date	ngaree may	not total ado		SAME WEEK YR AGO	•	1,267	4,254
	A/AMS Poultry F	rograms. Ma	arket News B	Source: USDA/AMS Poultry Programs, Market News Branch in			20,073	60,014
cooperation with Agriculture Canada, Poultry Development								
	rith Agriculture (TO-DATE/1999 TO-DATE/1998	39,941 38,862		
	rith Agriculture (38,862	18,732	57,594
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COOPERATION WE DIVISION. CENTRAL RECALLY SEPALED TRUCKLOT WE WITHIN TWO FAT CONTENT 15% OR LESSE RANGE WTD AVERACE WTD AVERACE 40,800 pound 15-20% RANGE 10 WTD AVERACE 2,094,800 poushipment. 20% OR MORESE 100% OR MO	EGION PRICE RATED CHICKE /OLUMES, CEN DEKS. CHICFRO FOB DI DOCK S GE s includes 0 pour CHICKEN PRICE S GE s, this includes 0.00-14.00 GE 10.88 unds, this include	ES NEGOTI EN IN TRUC ITS PER PO KEN PRICE DZEN ELIVERED - nds for expo ES, WITH AI - 0 pounds for 13.00 7 13.00	ATED FOR INCIDENT ATED FOR INCIDENT AND LEAST APRIL 2 SEFR FOB D DOCK	MECHANI-LESS THAN ELIVERY 23,1999 RESH	EASTERN REGION CALLY SEPARATED O TRUCKLOT VOLUME WITHIN TWO WEEKS FAT FO CONTENT DO 15% OR LESS RANGE 14.00-16.0 WTD AVERAGE 15.1 1,046,600 pounds, this shipment. CHICKEN 15% OR LESS RANGE 14.0 WTD AVERAGE 14.0 WTD AVERAGE 14.0 WTD AVERAGE 14.0 WTD AVERAGE 11.0 15-20% RANGE 11.00-14.0 WTD AVERAGE 11.5 1,835,600 pounds, this shipment. 20% OR MORE	38,862 PRICES NEGO CHICKEN IN TRU S, CENTS PER P 3. CHICKEN PRIC DELIVERED CK 10 11 15 includes 250,000 1 PRICES, WITH A 10 10 16.00	TIATED FO JCKLOT ANI OUND FOR A ES FOB DOCK 17.00 17.00 0 pounds for ADDED SKI 13.41 13.41 s for export s 9.50-12.00 11.12	57,594 R MECHAN D LESS THA DELIVERY pril 23,1999 -FRESH DELIVEREI 15.00-17.00 16.50 r export N shipment. 13.00-16.00 14.00
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* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS,

KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS

APRIL 23, 1999

Trade sentiment steady to weak on fresh tom breast meat, steady at best on destrapped and whole tenderloins, breast trim steady. Demand and trading starting to slow on various items as industry members start departing for a major poultry convention next week. Demand light to fair on wing meat with offerings not as tight when compared to previous weeks. Offerings of full-cut wings adequate to ample with toms longest, 2-joint wings light, regular breast trim light with adequate to fully adequate offerings of ground noted. For export: tom defatted gizzards (1 container) 56 cents delivered.

FRIDAY,	APRIL	23, 1999	•
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THIGH MEAT - FROZEN

FRIDAY, APRIL 23, 1999						
EXPORT TRADING	PRICE	L.S.T.	WTD	VOLUME	WEEKLY	WEEKLY
	RANGE	CODE 1/	AVG	(000)	WTD AVG	VOLUME
DDI MOTICI/O TOMO	40.00		PRICE		PRICE	(000)
DRUMSTICKS, TOMS	16.00		16.00	24	16.66	376
WINGS FULL-CUT - TOMS	22.00		22.00	15	23.45	55
WINGS, V-TYPE, TOM	18.50		18.50	104	18.50	104
TAILS		W	21.00	56	17.76	136
MECHANICALLY SEPARATED 4/	12.50-15.00		13.75	80	13.17	120
THIGH MEAT - FROZEN	42.00		42.00	208	41.94	914
THURSDAY, APRIL 22, 1999						
EXPORT TRADING	PRICE	L.S.T.	WTD AVG	VOLUME		
	RANGE	CODE 1/	PRICE	(000)		
DRUMSTICKS, TOMS	16.50		16.50	208		
WINGS FULL-CUT - TOMS		M	24.00	40		
WINGS, V-TYPE, TOM		F	18.00	208		
TAILS		W	21.00	56		
MECHANICALLY SEPARATED 4/		W	12.00	40		
THIGH MEAT - FROZEN	42.00-43.50		42.34	290		
WEDNESDAY, APRIL 21, 1999						
EXPORT TRADING	PRICE	L.S.T.	WTD AVG	VOLUME		
	RANGE	CODE 1/	PRICE	(000)		
DRUMSTICKS, TOMS	17.00		17.00	144		
WINGS FULL-CUT - TOMS		M	24.00	40		
WINGS, V-TYPE, TOM		F	18.00	208		
TAILS	20.00-22.00		21.00	56		
MECHANICALLY SEPARATED 4/	12.00		12.00	40		
THIGH MEAT - FROZEN	39.00-42.00		41.36	364		
TUESDAY, APRIL 20, 1999						
EXPORT TRADING	PRICE	L.S.T.	WTD AVG	VOLUME		
	RANGE	CODE 1/	PRICE	(000)		
DRUMSTICKS, TOMS		W	16.25	208		
WINGS FULL-CUT - TOMS		M	24.00	40		
WINGS, V-TYPE, TOM		F	18.00	208		
TAILS	15.50		15.50	80		
MECHANICALLY SEPARATED 4/		W	13.33	240		
THIGH MEAT - FROZEN		M	43.50	52		
MONDAY, APRIL 19, 1999		_				
EXPORT TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)		
DRUMSTICKS, TOMS		W	16.25	208		
WINGS FULL-CUT - TOMS	24.00		24.00	40		
WINGS, V-TYPE, TOM		F	18.00	208		
TAILS		F	18.13	208		
MECHANICALLY SEPARATED 4/		W	13.33	240		
TUICH MEAT FROZEN	40.50		40.50	50		

^{1/} CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY 2/ Product contains 15-20% fat with skin added.

43.50

52

43.50

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